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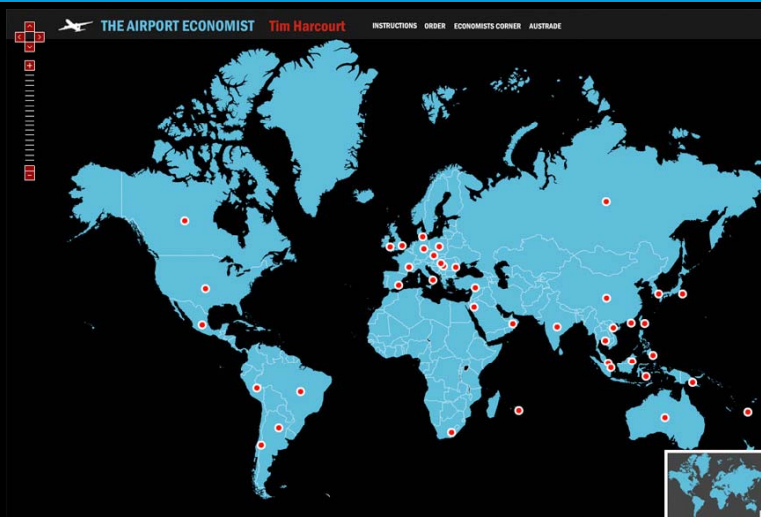
*The rush that never ended.....exports, exchange rates and the
Gregory effect*

The Airport Economist

Tim Harcourt, Chief Economist, Australian Trade Commission

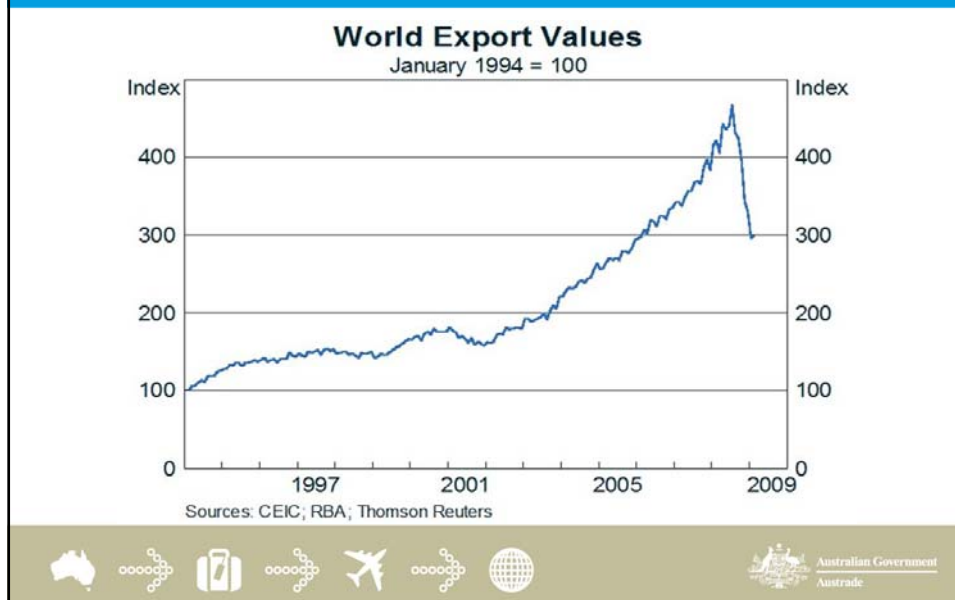


The last few years has been a dramatic time to observe
the global economy.....

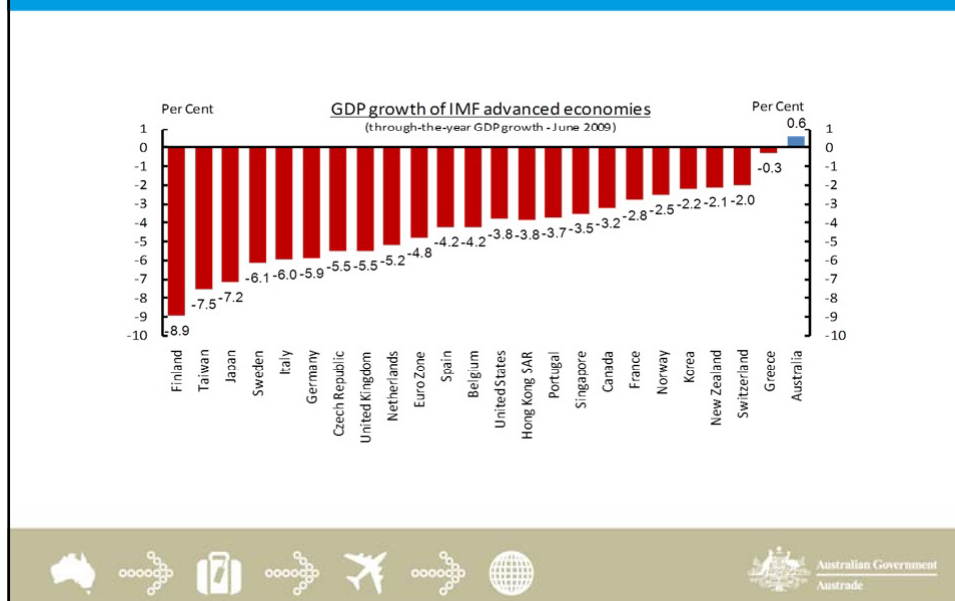


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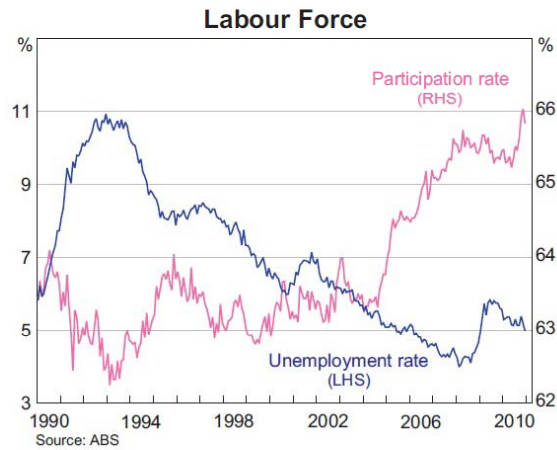
The world witnessed one of the most drastic collapses in trade in economic history



Australia's economic performance was a standout

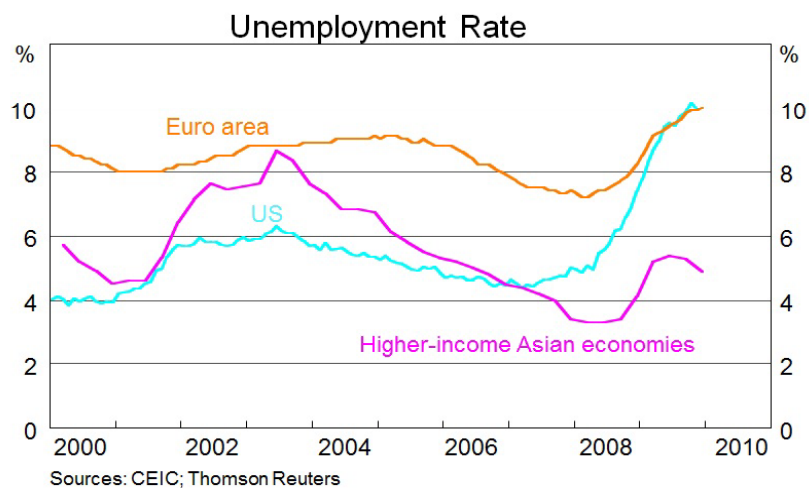


Australia's labour market has a great story to tell....



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By contrast, workers in the north atlantic economies have been hit very hard



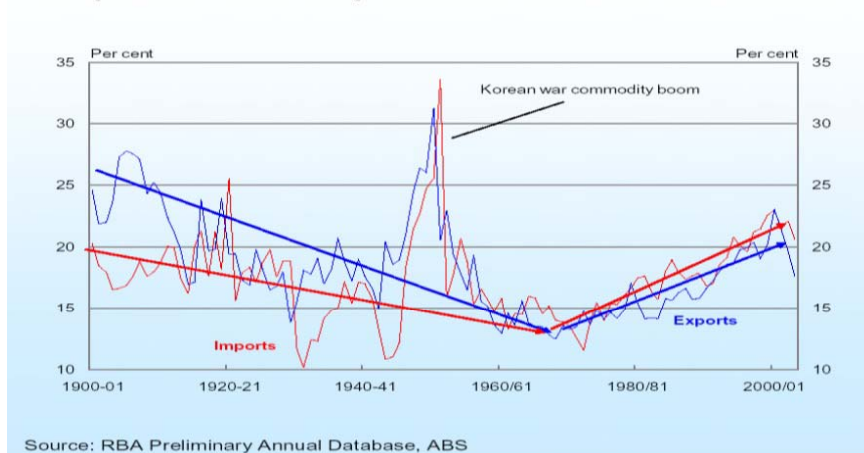
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Why did an advanced Australia fare so well?



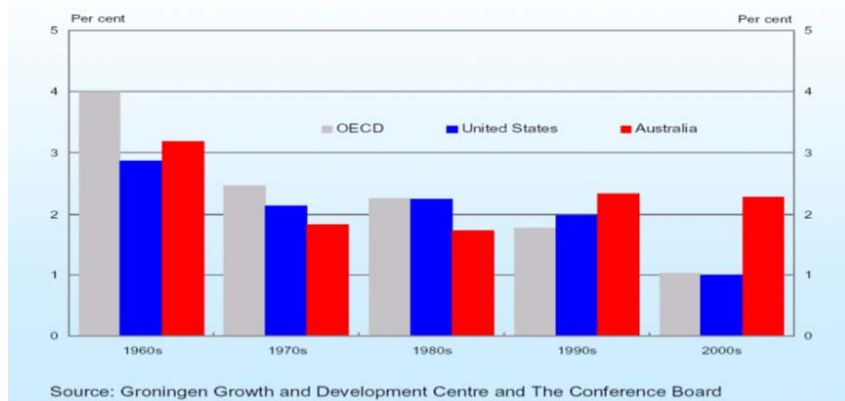
The great trade reforms of the past 25 years gave us a good base to withstand the GFC

Exports and imports as a share of GDP



Trade has been associated with higher living standards

Per Capita GDP Growth

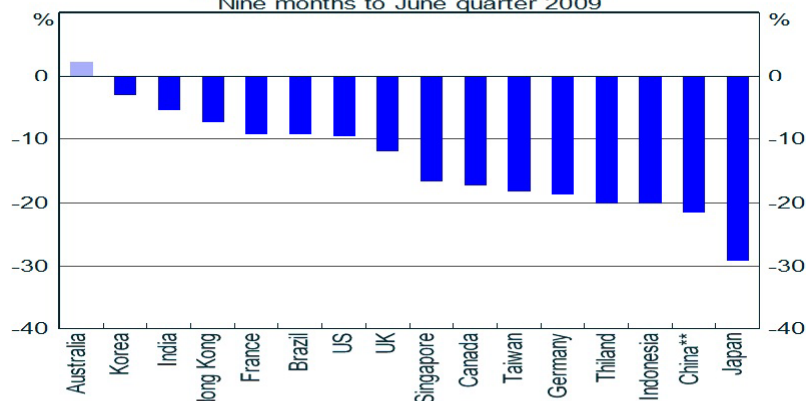


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Given the GFC and the 'recession porn' faced, our exporters were the 'true believers'

Export Volumes Growth*

Nine months to June quarter 2009



* Includes June quarter estimates where data are not available

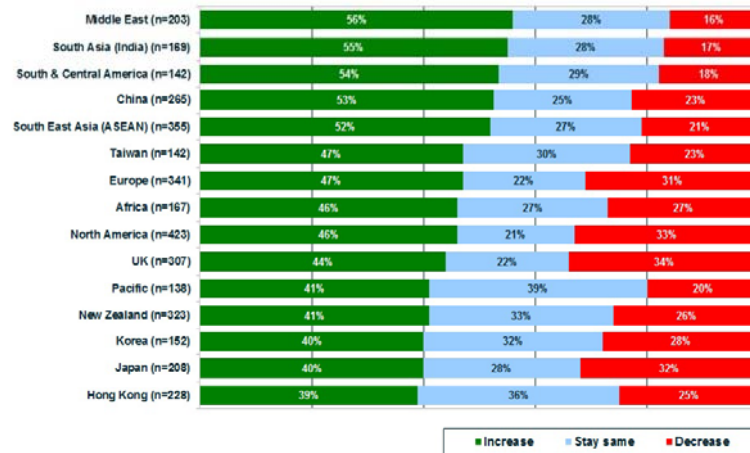
** Merchandise only

Sources: ABS; Bundesbank; CEIC; National Statistics Office; RBA; Thomson Reuters



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They kept the faith – particularly in Asia and the emerging markets



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Australia's attitude towards Asia: 'Once were worriers' because of 'The Tyranny of Distance'



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We are now in the right place at the right time: 'The Tyranny of Distance' has been replaced by 'The Power of Proximity'



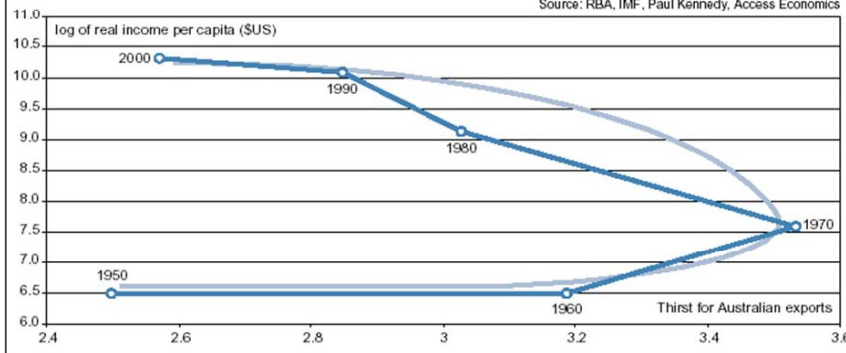
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Japan's economic development has partially driven Australia's export growth in the past

Chart 8

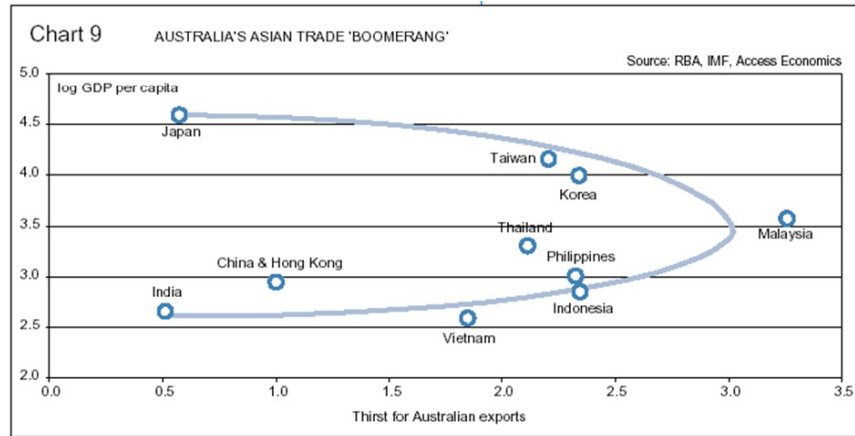
JAPAN'S NEED FOR AUSSIE EXPORTS HAS MIRRORED ITS DEVELOPMENT

Source: RBA, IMF, Paul Kennedy, Access Economics



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Now it will be China and India and the emerging markets who will drive much of our export growth in the 21st century



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SPOONER'S VIEW

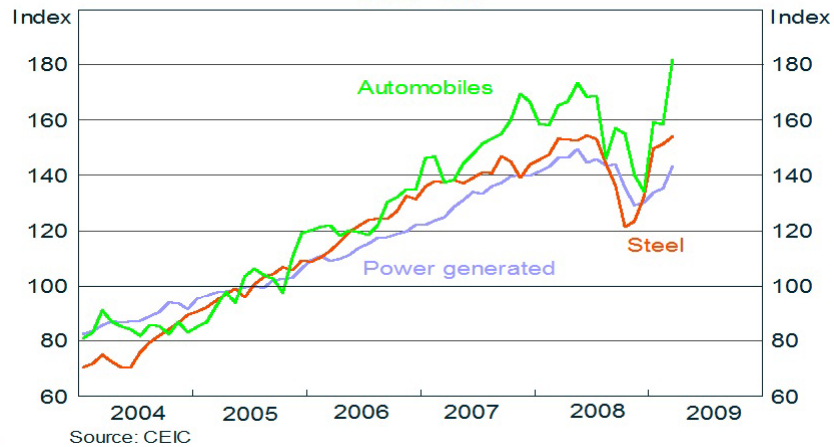


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To stimulate or not to stimulate: some fiscal packages have been effective – ‘bamboo shoots’ as much as ‘green shoots’

China – Industrial Production

2005=100



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With a little bit of help from my assigned translator



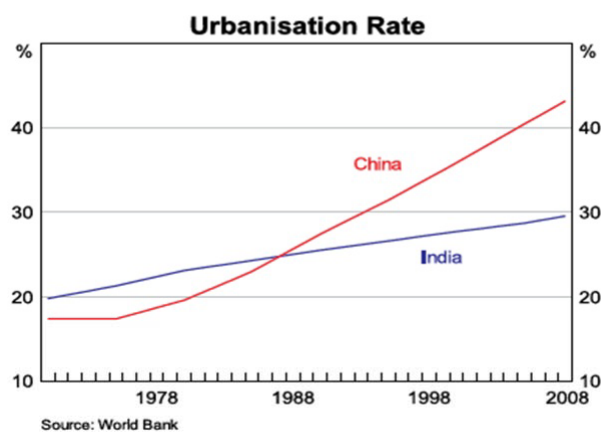
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Sent airborne by Australia's first female Prime Minister



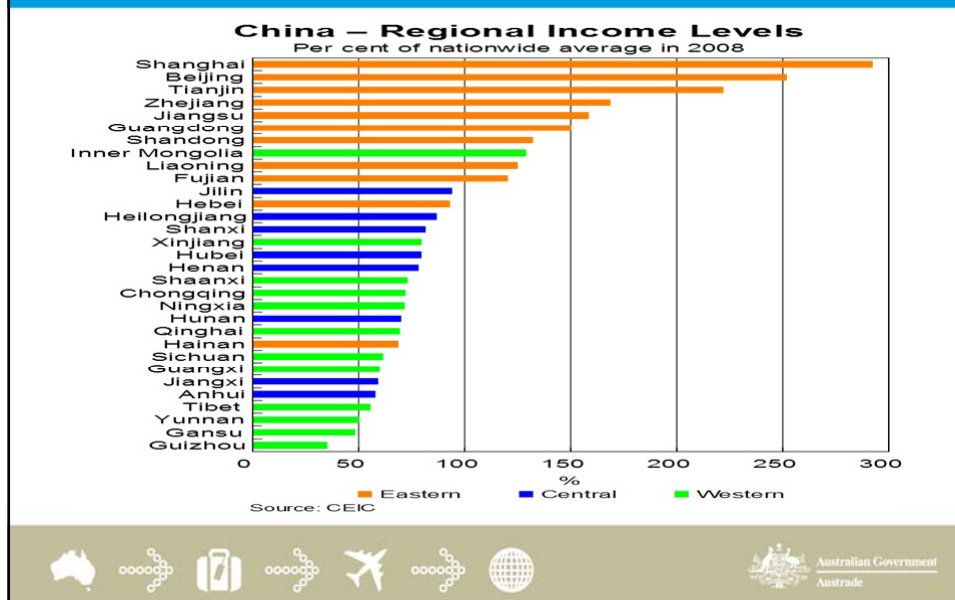
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Urbanisation rates in China and India are playing a role

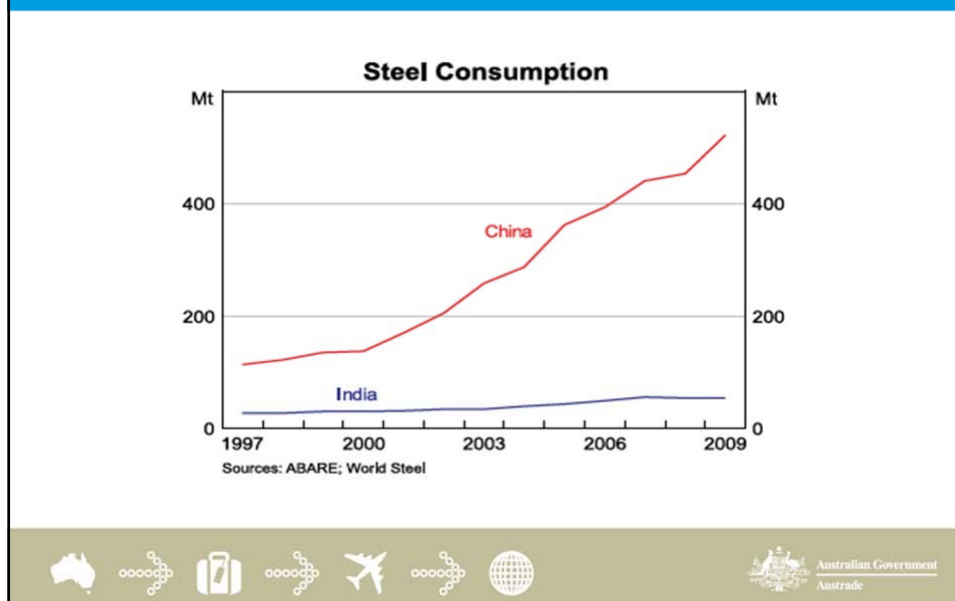


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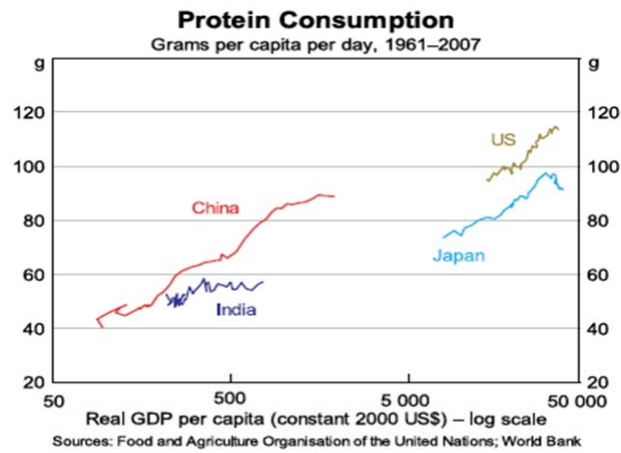
Looking west, there's room to grow income-wise



Shipping Steel: industrialisation is driving demand

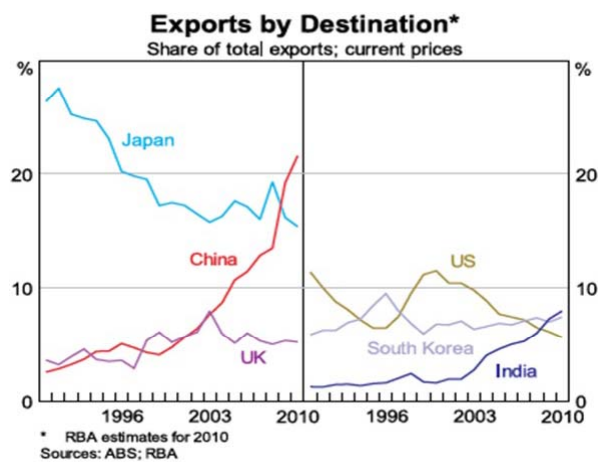


There's a long way to go in food consumption too



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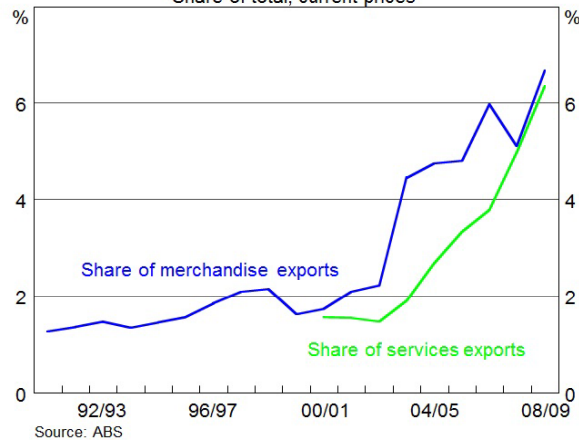
India has traditionally lagged China in the great export stakes



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India has shot up like a 2020 game

Australian Exports to India
Share of total, current prices



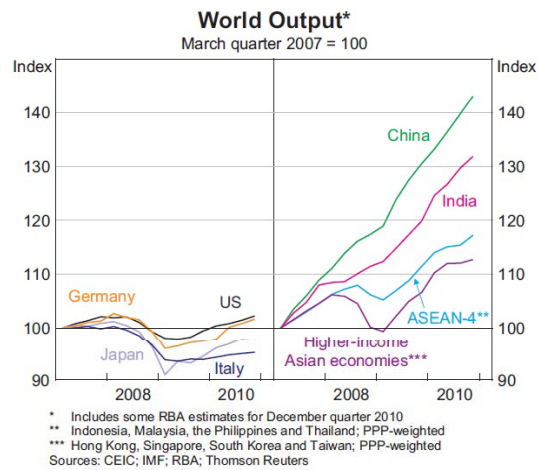
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Gilly is going into bat for the 'Gong'

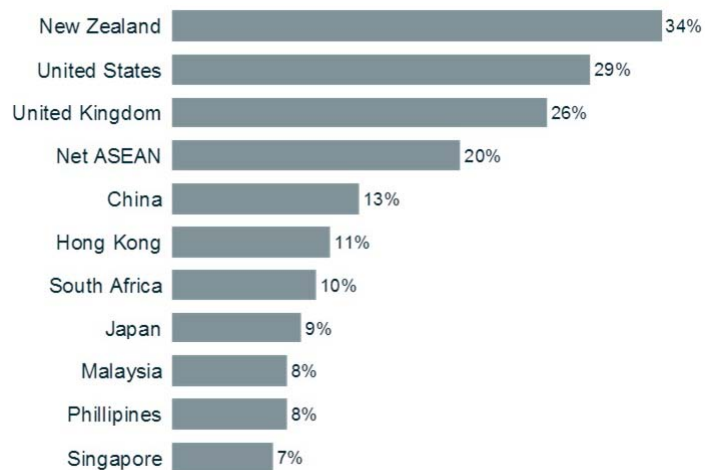


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Chindia as well as ASEAN are doing their bit

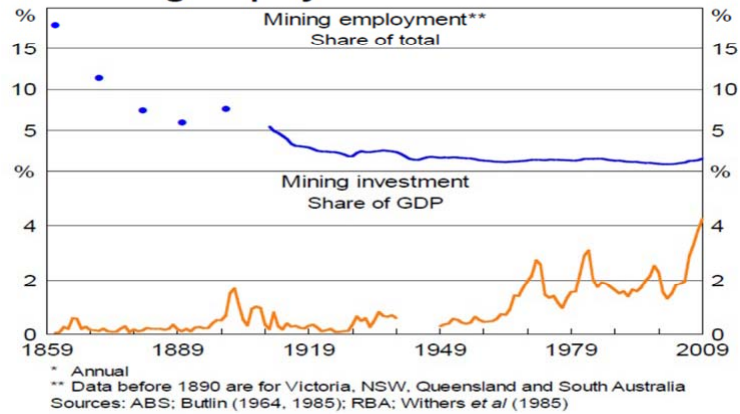


ASEAN is the chart buster in terms of exporting



The rush that never ended?

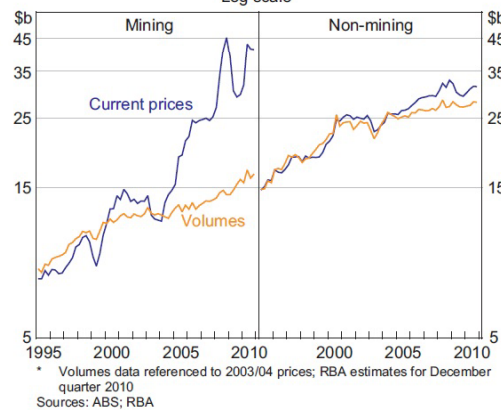
Graph 1
Mining Employment and Investment*



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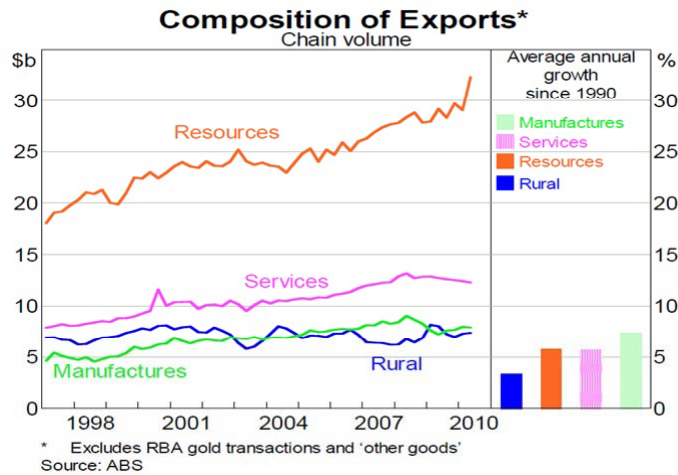
Resources exports are being boosted by commodity price rises

Exports*
Log scale



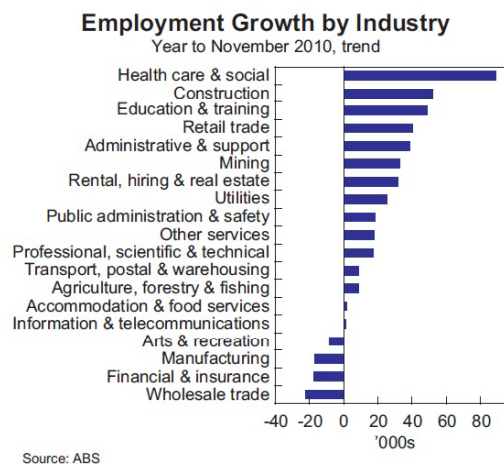
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Non-resources sectors have a good story to tell in terms of export volumes



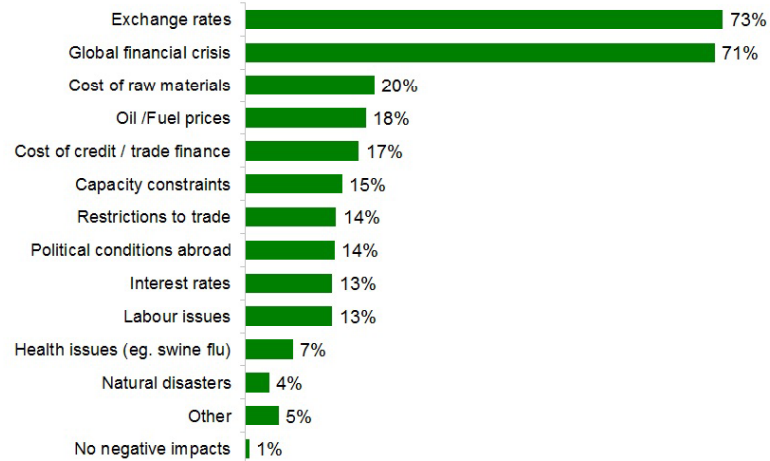
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Employment growth is well spread across industry sectors



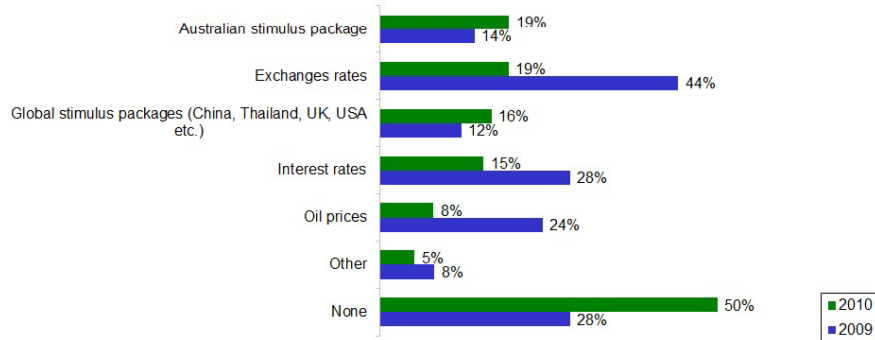
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Yes Virginia, the exchange rate matters



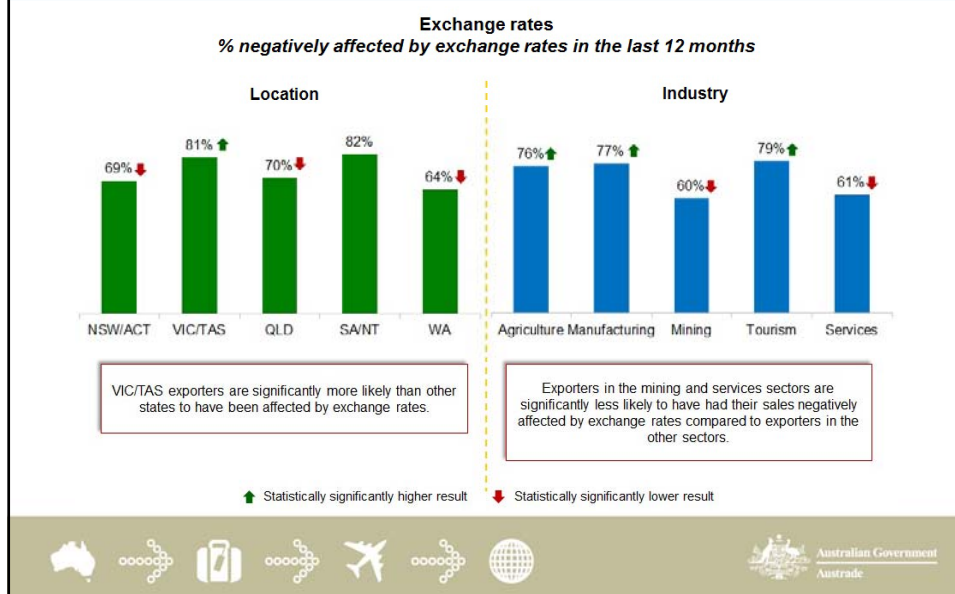
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But the float did its job in the GFC.....like it did in the AFC

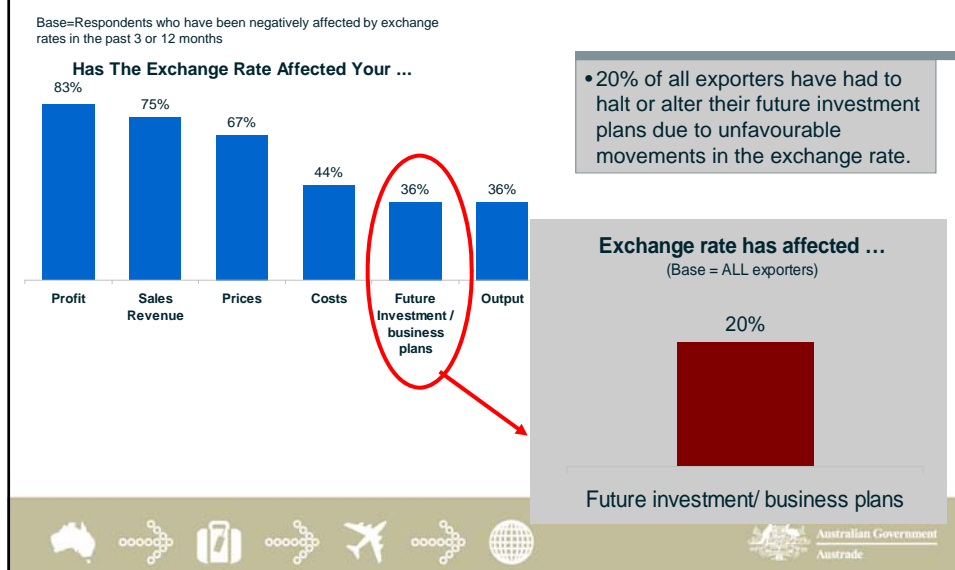


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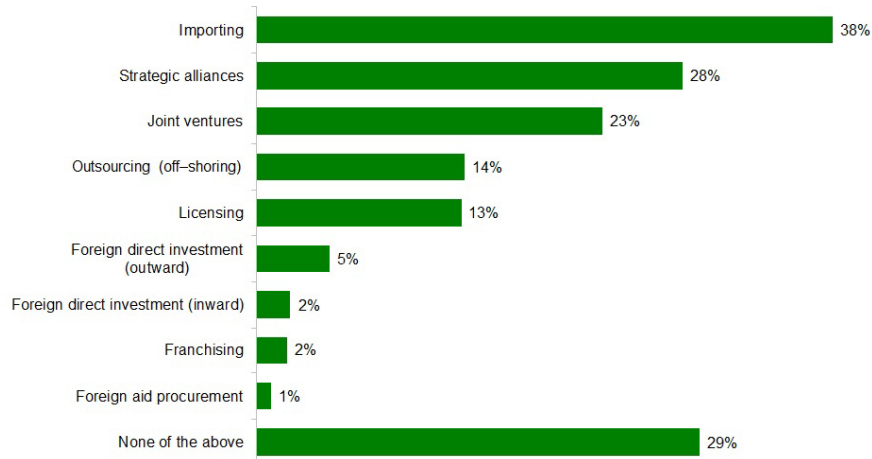
Recently, the southern states and tourism have been the most affected



The exchange rate mainly affects profit & revenue

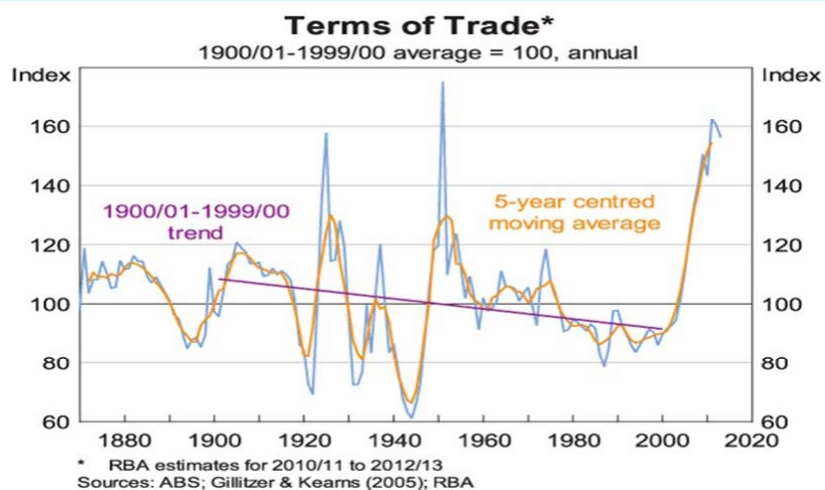


Almost 40 per cent of exporters import simultaneously



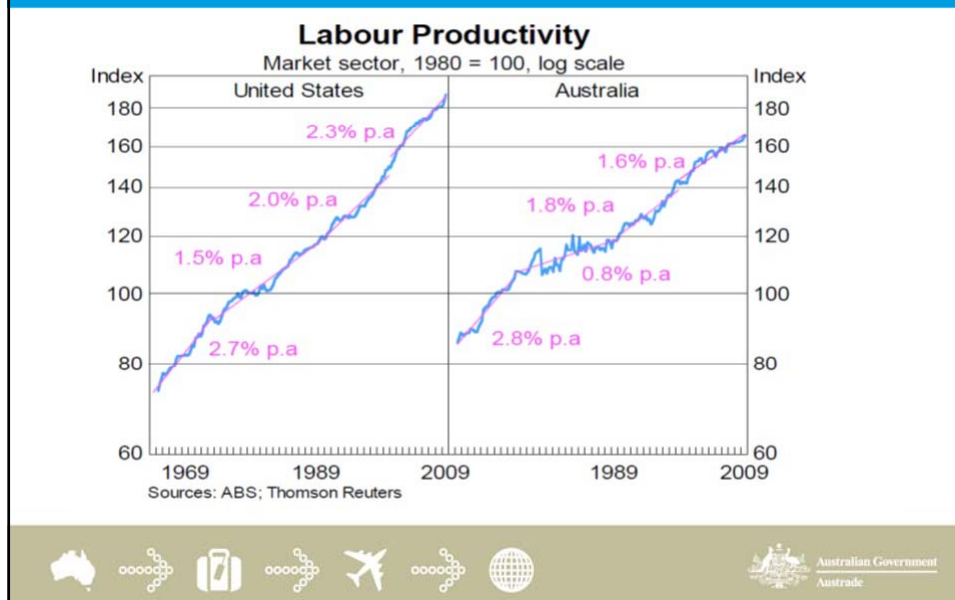
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As good as it gets? The terms of trade are at an historic high

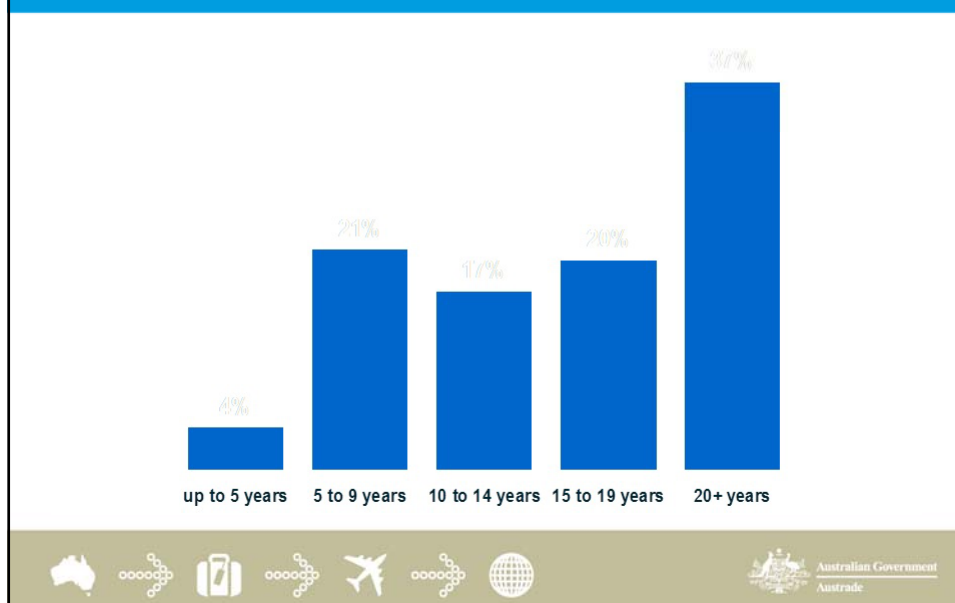


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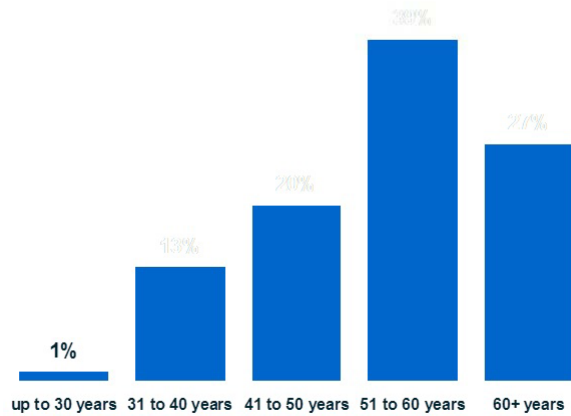
Taking a walk on the supply side: the role of capacity constraints



Many experienced exporters have survived crises before



But the baby-boomers will be sea-changing, tree changing and...cool changing...



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