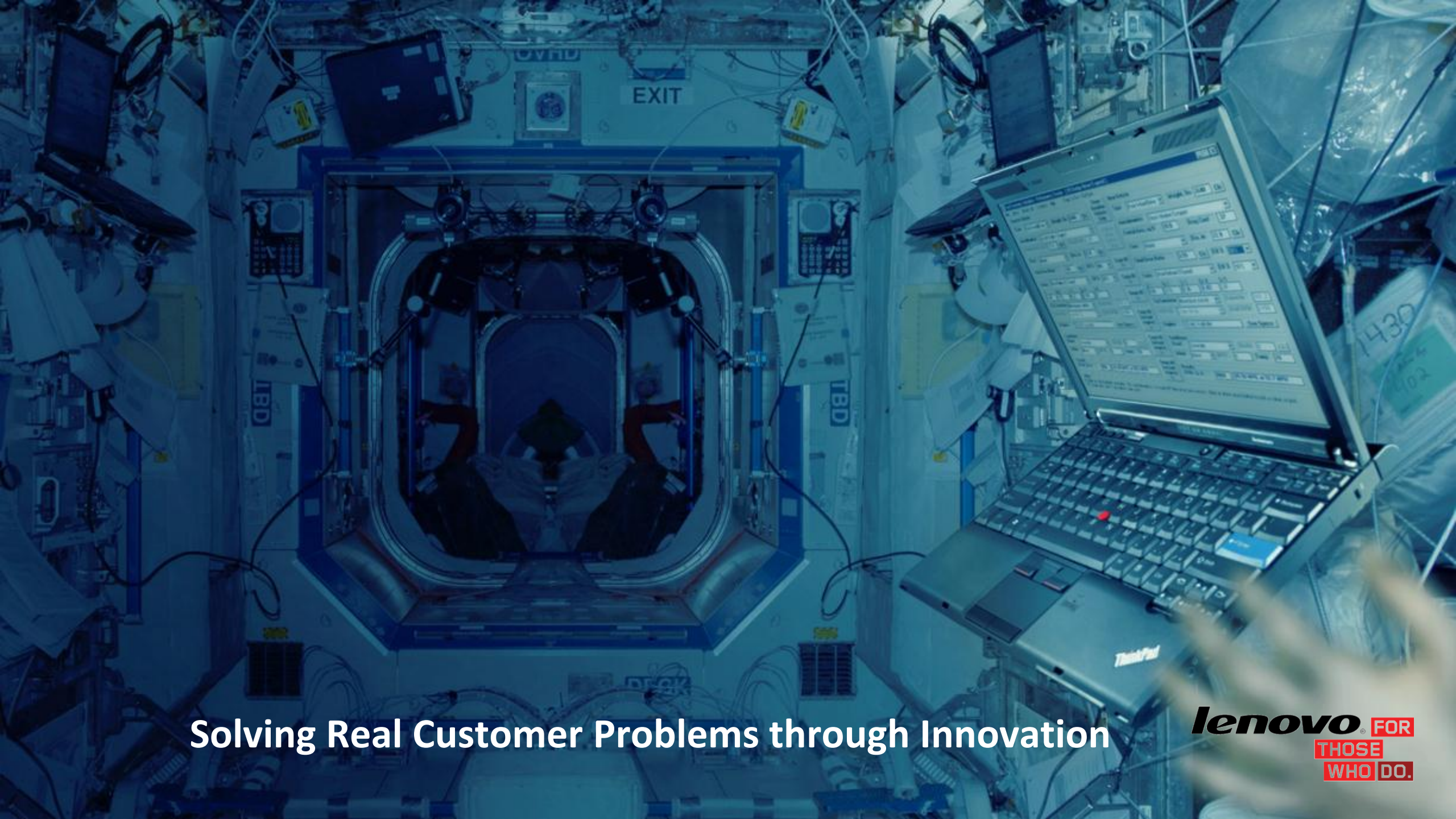


lenovo® **FOR**
THOSE
WHO DO.™

David Heyworth – ANZ Product Group Manager



Solving Real Customer Problems through Innovation

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Lenovo... The worldwide picture

#1	PC Vendor in Asia Pacific
#1	In 2 of the 3 largest PC markets globally
+\$21 billion	Annual Revenue
15	Countries with double digit share
#1	Rank in global large enterprise/public sector notebooks
#2	Rank in global commercial notebooks
#2	Rank in global All-In-One PCs
+60 million	ThinkPads sold, in over 100 countries
#1	In Education in ANZ and Globally

Our vision

Create personal devices that

more people are inspired to own,

a culture more people aspire to join,

and an enduring, trusted business that
is well respected around the world.

A Passion for the PC user experience !



Innovation is in our DNA... *for Notebooks!*



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Innovation is in our DNA... *for WorkStations!*



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Innovation is in our DNA... *for Desktops !*

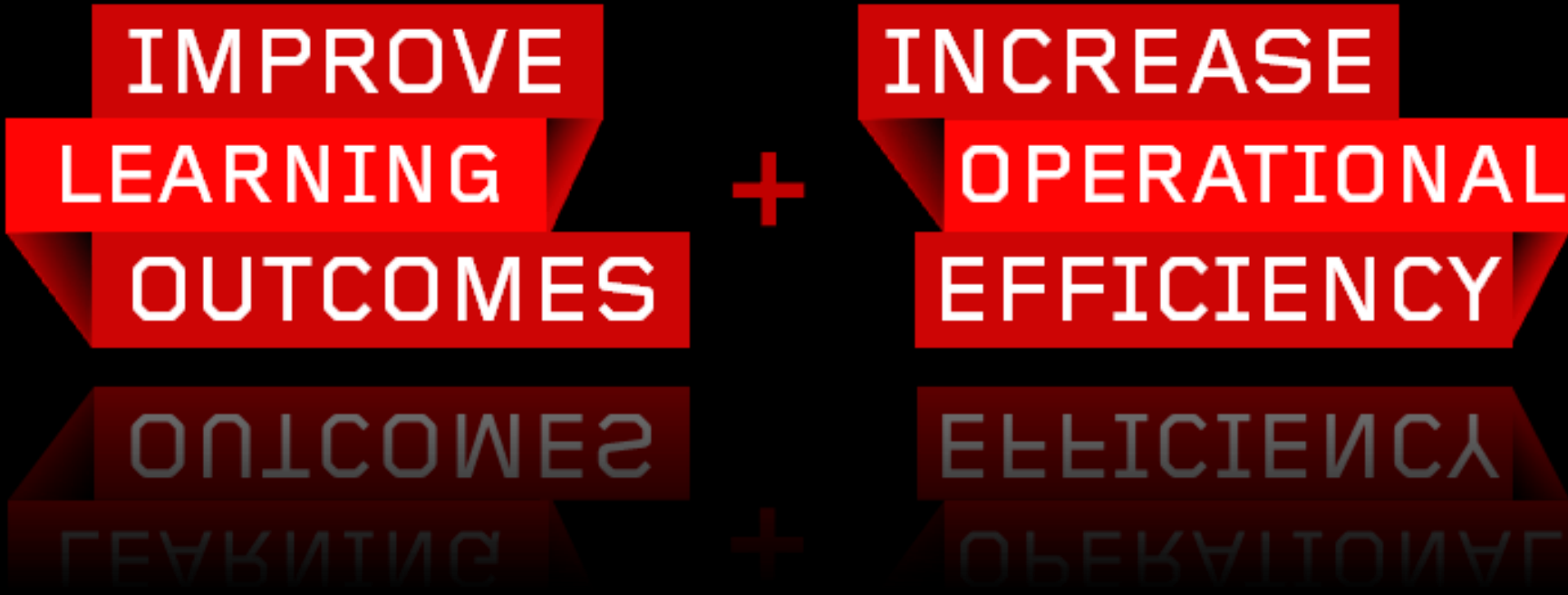


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ThinkCentre *Tiny*





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WHO DO.
WHO DO.

Innovation is in our DNA... *for Tablet*



ThinkPad Tablet (Android)



IdeaPad Tablet (Android)

The ThinkPad Tablet

ThinkPad





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Tablet works 'better together' with Laptops, Desktops, Workstations & Servers



Better Together

Secure Synchronization, File sharing, Remote Desktop, Application Virtualization, etc.



ThinkCentre



ThinkPad



ThinkStation



ThinkServer

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ThinkPad Tablet Software Offering

Software Offering

Business Hardened Ecosystem

Pre-Loaded Software

Lenovo & Corporate App Shop

Customized Corporate Images

Business Hardened Ecosystem

Persistent Boot for Computrace

Zero Touch Deployment w/ LANDesk

Secure Email Certification w/ Good

Virtualization & Remote Desktop w/ Citrix

VPN / VOIP w/ Cisco or Juniper

Security w/ McAfee



ThinkPad Tablet App Software (1/2)

reading



Kindle



Zinio



Google Books

shopping



Android Market



Lenovo App Store

Information



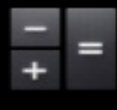
Browser



Search



Google Maps



Calculator



Google Earth



Goggles



Intersection

Music / Listening



Music

Productivity



Printer-share



DocsToGo



MyScript

FLEXIO

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ThinkPad Tablet App Software (2/2)

Video



AMazon VOD



YouTube



Acetrax



Gallery

Communications / Social Media



Oovoo



Poke Talk



eBuddy



Facebook



Twitter



Email



Messaging



Contacts



buzz



Talk



Voice Search



Gmail



Calendar

Maintenance / Utilities



McAfee



Connectify



Speech Recorder



Camera



Settings



Clock



Downloads



Games



Angry Birds



Hardwood Spades



Hardwood Hearts



Hardwood Solitaire



Hardwood Euchre



Hardwood BackGm



Warships

Business Ready Software



Citrix



Good



Cisco



Absolute



WebSecure



Juniper VPN

Computrace Mobile



CREATING

SHARED

VALUE

TEACHING

LEARNING

TECHNOLOGY

EDUCATION-OPTIMISED

REPLICATION

SCALE

EFFECTIVE PRACTICES

GREEN

TCO

MOBILITY

SKILLS

GLOBAL

ASSESSMENT

WORKFORCE

SUPPLY

INNOVATION

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We're ready for the future !



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